

# MOTEI & ASSOCIATES ATTORNEYS AT LAW

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## About Us

Motei & Associates is a full service law firm which provides clients with bespoke legal advice across all areas of practice.

As a team of aggressive, dynamic and talented lawyers with diverse legal background, substantial regional knowledge and international experience, we aim to provide our clients with a unique blend of legal discipline and expertise, on a local, regional and international basis.

As well as providing quality legal services, we also offer a range of added value Corporate Services including Offshore Companies set up in various tax free jurisdictions including the United Arab Emirates (Jebel Ali Free Zone (JAFZA) and Ras Al Khaimah (RAKIA)), Cayman Islands, British Virgin Islands, Turks and Caicos and many other jurisdictions.

Motei & Associates was founded in 2002 by Mr. Ashraf El Motei and has grown steadily now with two partners and eight lawyers (including two of Counsel) from six different nationalities, including the United States, the United Kingdom, Asia, and the Middle East. The Firm continues to expand with new offices opening shortly in Azerbaijan and Poland.

## Our Philosophy

The foundation of our corporate philosophy emanates from one main principle: "the success of our clients". By fully understanding our clients business, legal and financial needs, we can deliver the best possible service. We depend on providing

excellence and take pride in the outcomes we produce. Motei & Associates achieve this level of client satisfaction by understanding that only the very best will do.

The hallmark of Motei & Associates' service is based on building personal relationships between our clients and our team of professionals, supported by competence and state of the art management tools.

Our service philosophy is grounded in the commitment to provide ethical, high quality, results oriented and cost-effective legal services in an enthusiastic client service culture.

#### Our Approach

In today's challenging environment of global markets, volatile economies and rapidly changing business climate, we have analyzed what factors are shaping the industries we serve. Our objective is to provide long term security to our clients via not only effective legal advice, but the provision of innovative and effective business solutions.

The vital elements of our business approach include providing clear, practical, efficient solutions to assist our clients in developing their businesses, reducing costs, and getting the best results on their investment, all in a cost effective manner without compromising on the quality of service. Such an approach requires well designed standardized systems, processes and procedures which drive consistent performance.

#### Our Community Commitment

As part of our commitment to the community in which we live and work, we offer legal services to low income people and undertake pro bono work for various charitable and non-profit organizations. Also, we are actively involved in promoting Corporate Social Responsibility in the region, which is the commitment of the business to contribute to sustainable economic growth.

Motei & Associates actively supports the arts and numerous pro bono, civic, and charitable organizations through financial contributions and generous provision of pro bono legal services.

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