

# TATA Steel International (Middle East) FZE

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Our scope of supply extends across the full range of steel products, but our commercial teams specialise through retaining sector specific focus. In addition, we have stockholding facilities in North America, Europe, South Asia, the Middle East and the Far East. Tata Steel International identifies customers' needs and priorities early on. The requests we deal with can cover anything from a simple range of products, supplied as a total package either ex-mill or ex-stock, to a more comprehensive service. In this case, the service might consist of a combination of elements with single point contact management, expediting, specialist packaging, shipping, documentation, local "in-country" support and financing, as appropriate. Likewise, there are many demands for other types of packages, which might include requirements for extra processing or value added services with technical expertise and support or complex product and supply mixes, involving multiple sourcing from different locations and countries. We provide the flexibility and dynamism of Tata Steel International, whilst retaining our position within the Tata Steel Group as a respected partner. This gives a unique dual strength to our operations, supported by our ability to source materials in established and emerging markets across the globe.

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